

# KIEFER SUNDERLAND, PMP

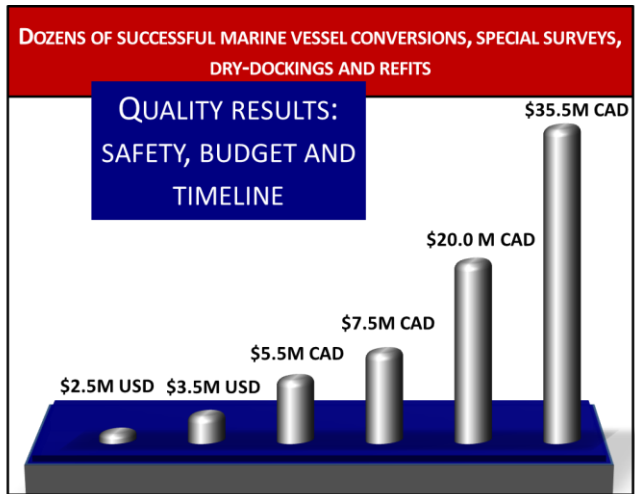
MARINE VESSEL CONVERSIONS ↔ STRUCTURAL ↔ MECHANICAL ↔ HYDRAULICS ↔ ELECTRICAL

**PROJECT MANAGER and MARINE ENGINEER with EXPERTISE in MARINE SYSTEMS:**  
**Factory fishing vessel, seismic vessel and large vessel conversions**

**PROJECT MANAGER, MARINE ENGINEER and TECHNICAL MANAGER** recognized for leading multi-million dollar vessel conversion projects on time and on budget—**consistently**—with impeccable safety record. Capital budgets to **\$35.5M**.

Extolled by CEO for leading company to international recognition as premier industry specialist for difficult vessel conversion programs while opening new markets and landing new business that added to the company’s top line.

Proven talent for delivering complex deliverables with strict compliance to safety, environmental and quality standards.



MARINE OPERATIONS ↔ FLEET RENEWALS ↔ NAVAL ARCHITECTURE ↔ NEW BUILDS

## SELECTED VESSEL CONVERSIONS 1991 – 2017

| * CONVERSIONS/SPECIAL SURVEYS   | ROLE                                | BUDGET  | DETAILS                      |
|---------------------------------|-------------------------------------|---------|------------------------------|
| Mid-Life Upgrade RO-Pax Ferry   | Dep. Project Manager/Chief Engineer | \$35.5M | Mid-Life Upgrade             |
| 5 Factory Fishing Vessels       | Project Manager/Superintendent      | \$20.0M | Concurrent Special Surveys   |
| 3 Arctic Seismic Conversions    | Project Manager                     | \$7.5M  | \$70M Seismic Program        |
| Ice Breaker                     | Project Manager                     | \$5.5M  | Refit/Modernization          |
| Arctic Research Vessel          | Project Manager                     | \$3.5M  | \$65M Seismic Program        |
| Special Surveys: Multiple Class | Superintendent                      | \$2.5M+ | Offshore Refits/Dry-Dockings |

## KEY TECHNICAL AND LEADERSHIP COMPETENCIES

- Quality Leadership | ISO Standards
- Marine Design | Operations | Logistics
- Expert Marine Technical Leadership and Support
- Marine Maintenance Management Programs
- Project Champion Marine System Implementation
- Excellent Communication and Interpersonal Skills
- Supervision of Naval Architects | Marine Engineers
- Management of Foreign Shipyards | Crews
- Management of Shipyard Subcontractors
- Applications: MS Office, MS Project and AutoCAD
- Supervision of 150+ Technical and Trades Staff
- Marine, Industrial and Environmental Compliance

## SAFETY AND QUALITY

Dangerous Goods Level II | WHIMIS | Confined Space Entry | Electrical Lock-Out | Asbestos Awareness | Transportation Safety Board Incident Investigation System | Lloyd’s Register Hull Inspection: Damage and Repair Trained | Electrical Lock-Out | Incident Command System: Levels 100, 200, 300 | Ship Security Officer Certified | CWB Aluminum Welding Inspection | Valid Transport Canada Seafarer’s Medical: No Conditions | ISM Internal Auditor Certified | Maritime Port Engineer and Contract and Change Management Trained

PROJECT MANAGEMENT PROFESSIONAL IN GOOD STANDING ACCREDITED BY PMI NO. 1234678

MARINE ENGINEER: FIRST CLASS MOTOR AND FOURTH CLASS STEAM ENGINEERING CERTIFICATE CDN 1234567H

## SELECTED CAREER HISTORY

**MARINE TECHNICAL MANAGER** 2010 – PRESENT

ANCHOR GEOPHYSICAL LTD. | HOUSTON, TX | \$445M revenues

Public seismic solutions company providing advanced acquisition equipment, software, planning, seismic processing and data libraries to the offshore oil and gas industry with 1400 employees.

Report to Director of Marine Operations with 60 direct reports delivering highly complex multi-client projects within short timeframes.

- Led re-certification, dry-docking, delegation to Class DNV, modernization of MV North Polar and managed 5-year special survey dry-docking and refit.
- Managed complete re-certification, dry-docking, Delegation Class (DNV), modernization of MV North Polar (ex-CCGS Sir Humphrey Churchill) and managed 5-year special survey dry-docking.
- Served lead vessel auditor completing critical International Marine Contractors Association [IMCA] pre-hire and follow-up inspections.
- Marine superintendent-engineering for MV North Polar and comprehensive marine operations.
- Project manager for conversion of charter seismic vessels to arctic seismic-capable platforms. Budget to \$5M with demanding schedules and multiple party and nationality charters.

**PRODUCTION MANAGER | TEST and TRIALS SUPERINTENDENT | MECHANICAL SUPERINTENDENT**

COASTAL SHIPYARDS | NORTH VANCOUVER, BC

2006/7 | 2009 | 2010 | JAN – MAY 2012

Shipyards division of Pacific Marine Group with 3000 employees and 150 direct reports. \$100M Revenues.

- Production Manager for HMCS Naval refit and dry-docking at Victoria Shipyards (VSL).
- Superintendent of ship repair mechanical trades at Vancouver Dry-Dock (VDD).
- As superintendent, accountable for developing, implementing and managing the test-and-trial program for new build vessels at Victoria Shipyards (VSL). Provided post-delivery support, including training and warranty to the customer—ORCA Class Naval Patrol Vessels and Sea Bus III.

**TECHNICAL MANAGER**

MARITIME TOWING LTD., MONCTON, NB

2005 – 2006

Commercial offshore, coastal and harbour tug company with 2500 employees. Managed daily technical management of fleet with 25 direct reports.

- Led major refit and dry-docking, budget planning, incident investigation and process improvements.

**SENIOR CHIEF ENGINEER | PROJECT MANAGER** PACIFIC FERRY SERVICES, VICTORIA, BC 1991 – 2005

This is an independently managed and publicly owned company that provides all major passenger and vehicle ferry services for coastal and island communities.

- Managed comprehensive vessel engineering performance program and budgets of \$1.5M—\$2.5M refits.

## EARLIER CAREER ABSTRACT

**SECOND ENGINEER** – NSPI | Hay River | NWT 1996 – 2000**CHIEF ENGINEER** – Altocan Power Systems | Kitimat, BC 1989 – 1991**SECOND AND CHIEF ENGINEER** – National Coast Guard | Victoria, BC 1986 – 1988

## FORMAL EDUCATION AND CERTIFICATIONS

**PROJECT MANAGEMENT PROFESSIONAL** | Project Management Institute | Certification No. 1234567**DIPLOMA IN MARINE ENGINEERING** | International Coast Guard College | Vancouver, BC**FIRST CLASS MOTOR AND FOURTH CLASS STEAM MARINE ENGINEERING** | Canadian Certificate No. 87654321

*Projects delivered on time and on budget with unwavering commitment to safety.*

## International Resume Category Explanation

This client is a Canadian marine engineer whose entire career is project-based in the marine industry. His original resume was a confusing collection of dates and descriptions that did not demonstrate his impressive career trajectory in which he had assumed increasing levels of responsibility over time.

In order to grab the attention of the reader, a table and graph were created in order to quickly demonstrate the impressive project scope and budget responsibility.

The key performance indicators of safety, quality and compliance are repeated throughout the resume because of the critical nature of these practices. Environmental and safety compliance are key performance indicators for this industry and because of the repetition of these terms decision-makers in this industry will be assured that Keifer understands the dangerous nature of this work. They will be confident that Keifer can not only get things done but get them done safely with strict environmental and safety compliance.

At the time of the writing, Kiefer considered himself to be a technical guy who simply got things done. He had not considered that his value proposition was to get things done while adding brand credibility and contributing to the profitability to the companies he served.

Canadian spelling was used for this resume.